

# BARRIERS

## Commercial

- Restriction to FFP contract types
- Functionals (customers, but also Contracting?)
  - resistance to change -- in processes, job loss
  - lack of info / training on HOW to change
  - attempt to use government regs/processes in new PWSs
- Operating in a “new world” - we don’t yet KNOW how to do it in a particular market or know how much it SHOULD cost
  - Commander’s standards may differ from commercial standards
  - No perceived benefit to local commander or base

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## RECOMMENDATION

- Senior leadership emphasis -- from CSAF > DCSs > MAJCOM functionals
- Develop innovative ways to structure commercial contracts using FFP pricing arrangements
- Allow savings to accrue to Wing Commander -- or structure contract to get more tasks done for the same pot of money

# CONFERENCES

Continue to have Advocate Conferences as adjunct to the WW (to save TDY funds)

## 13.5 TEST SURVEY

- Requires a data call to the base level
- Does increased use of 13.5 take away from Part 12 usage ?